



EXECUTIVE DIRECTOR POSITION OPENING ANNOUNCED

The Business Development Board of Martin County, Inc. (BDB) is seeking an individual to serve as its next Executive Director. The Executive Director is responsible for the leadership and management of the BDB under the strategic policy direction set by the Board of Directors.

The Ideal Candidate will have a minimum of five to eight years of progressively responsible experience, including management experience. Economic development experience is preferred, however, due to the wide range of businesses the BDB works with, operational experience in a variety of business, governmental, or not-for-profit entities may qualify for the required experience. Examples of qualifying experience includes but is not limited to banking, finance, community development, project management, entrepreneurship, managing a small professional office, etcetera.

Relationship building is most important. The ideal candidate will have a demonstrated track record of working with C-Suite executives and public officials to build cooperative relationships.

Local knowledge is important. He or she must have the ability to develop a good understanding of the Martin County economic environment.

Understanding non-profit funding is important. Some not-for-profit or government experience is preferred (volunteer experience counts).

A bachelor's degree is required, however relevant experience may be substituted on a year for year basis.

To Apply, please submit a letter of interest and resume via email by June 15, 2024:

Executive Director Search Committee
Business Development Board of Martin County
c/o Dan Hudson, Interim Executive Director
dhudson@bdbmc.org

You may contact Dan Hudson by phone at 772.486.1001 for a confidential discussion. Mr. Hudson is not an applicant for the position.

Compensation is set by the Board of Directors. The BDB anticipates hiring between \$100,000 to \$120,000 per year, with some flexibility for the ideal candidate.

Benefits include:

- \$250 per month car allowance.
- 100% paid employee Blue Cross health insurance and paid life insurance.
- Two weeks of paid vacation to start, increasing to three weeks after two years.
- Sick leave is accrued at the rate of one-half day per month.
- A pre-tax retirement matching contribution of up to three percent (3%) of salary is provided.
- Relocation assistance may be considered on a case-by-case basis.

In-person presence is expected. Remote work is not practical for this position. The person appointed will commit to relocate his/her residence to Martin County within one year of employment.

The BDB is a 501(c)(6) Not-for-Profit Organization whose mission is to champion and strengthen Martin County’s economy. This is accomplished by working directly with local business leaders to optimize economic systems in a changing environment. Please visit our website at bdbmc.org.